





## The Solution

Solar Forma integrates solar into human spaces with inspired product designs. We make solar WORK. . . . BEAUTIFULLY!

- Our products make a sustainability statement, allowing the showcasing of less visible de-carbonization efforts and conveying a culture of sustainability and leadership.
- We operate in one of the fastest growing segments within the energy transition market. Solar has seen a 33% CAGR, driven by strong federal policies like the Solar Investment Tax Credit, The Inflation Reduction Act, rapidly declining costs, and increasing demand
- Our demand is driven by the unique nature of our products and our customers' desire to have aesthetically pleasing solutions in their outdoor spaces.











Solar POD

• Freestanding, movable learning and meeting space for 2 – 4 ppl with lighting, wireless device charging and AC power. Utilizes 0.5 kW generative capacity.



**Brian Graff**CEO & Founder
Business Operations



**Greg Johnson**Design & Fabrication Lead



**Samuel Wilkinson**Designer
Samuel Wilkinson Studios



Andy Karstensen
Lead Electrician &
Install Manager
NEI Electric





Jim McDougall Head of Product and Engineering



Aaron Meidl Manager Fabrication Operations

#### Connect with our team:



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## Commercialization

Solar Forma has engineered our products for reliability & scalability. We are actively manufacturing, selling, and installing systems into public spaces.

2023 2020 2021 2022 Structural, Founding Established Expanded mechanical, & brand identity principals business electrical

Designs sourced & licensed

established

Initial Investment Received

Prototypes built Manufacturing

engineering

complete

processes

established

- First public installations complete
- Achieved > \$500k in cumulative revenue

- development efforts
- Designs complete for active cooling functionality
- Reduced manufacturing costs

### Investment Needs & Use of Funds

#### **Investment Needs**

- To date the organization has been funded by revenue, founder capital, SBA loans and a single early-stage angel investor.
- The company is seeking \$4,000,000 \$5,000,000 of investment through exchange of equity to expand its business development efforts.

#### **Use of Funds**

- Expanded product and brand awareness against key market segments: municipalities, corporations, colleges & universities and healthcare
- Add key functionalities including geographic sales teams and field installers
- Prove out & improve our manufacturing & sales cost models
- Develop new misting tree and Comfort Zone
- Complete development of Solar Pod

# Summary

• We are poised to take advantage of a vibrant and truly global market opportunity. We have uniquely innovative products that provide us with differentiated designs and functionalities that afford us *first market-mover advantage* in a new and growing market niche. Our products are focused against *climate change*; an environmental, societal, and economic issue that is of increasingly important concern.



